

Federal Regulations Affecting Private Funds

Steven J. Gray March 2016

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Anti-fraud Provisions

- Investment funds, fund advisers and employees are subject to federal anti-fraud provisions in connection with the offering, sale, or purchase of securities
 - Rule 10b-5 of the Securities Exchange Act of 1934 (the "Exchange Act") prohibits fraud, manipulation and insider trading in connection with the purchase or sale of any security
 - Creates private right of action
 - Section 17(a) of the Securities Act of 1933 (the "Securities Act") prohibits false or misleading statements or other fraudulent conduct in connection with the offer or sale of securities
 - Funds can potentially be liable for securities fraud in connection with:
 - the offer and sale of fund interests
 - > sale of portfolio investments
 - trading of marketable securities
 - Potential aiding and abetting liability for fund managers and employees
 - States maintain similar anti-fraud provisions
- Rule 206(4)-8 of the Investment Advisers Act prohibits an adviser to a fund from making any false or misleading statement to, or otherwise defrauding, any investor or prospective investor in the fund
 - Covers registered and exempt advisers to private funds
 - Applies to all communications in offering materials, RFPs and personal meetings
 - Creates liability for false statements regarding investment strategies, experience, investment risks, prior performance, valuations, and investment allocations among multiple funds



Anti-Money Laundering

- Bank Secrecy Act and USA Patriot Act have long required financial institutions to maintain anti-money laundering ("AML") programs and report suspicious activity
- Most private fund managers have developed voluntary AML programs and screening as a best practice or as part of OFAC economic and trade sanctions compliance
- U.S. Treasury's Financial Crimes Enforcement Network has proposed rules requiring registered investment advisers to establish AML programs
 - AML programs to include:
 - Written policies, procedures and internal controls
 - Independent testing
 - Designated compliance officer
 - Ongoing training
 - Reporting of suspicious activity
- Likely to involve SEC oversight and potential penalties and enforcement actions
- As proposed, will not apply to private fund advisers managing less than \$150 million from a place of business in the U.S.



Customer Privacy

- Gramm-Leach-Bliley Act regulates information privacy practices of financial institutions with respect to nonpublic personal information
 - Covers investment advisers and private funds
 - Requires financial institutions to:
 - Safeguard and prevent unauthorized access to customer records and information
 - Provide notice of disclosure practices to affiliated and non-affiliated parties
 - > Allow customers to opt-out of disclosures to unaffiliated third parties
 - Applies only to individuals, not entities
 - Implemented through SEC Regulation S-P and regulations of the Consumer Financial Protection Board ("CFPB") and the Federal Trade Commission ("FTC")
 - SEC Regulation S-P applies to registered investment companies and registered investment advisers
 - CFPB and FTC regulations apply to private funds and exempt private fund advisers
- Private funds and exempt private fund advisers should provide required notice of disclosure practices in offering documents or subscription agreements



Foreign Corrupt Practices Act

- Foreign Corrupt Practices Act imposes civil and criminal penalties on U.S. businesses and affiliated persons that make any offer, payment, gift or promise to a foreign official in order to influence obtaining or retaining business
- Can apply to funds and advisers when raising capital or making portfolio investments:
 - Applies to solicitation of investments from sovereign wealth funds or foreign pension plans
 - Potential portfolio investments should be investigated for possible violations
 - Both foreign companies and U.S. companies doing business overseas
 - Foreign state-owned companies or privatizations

Broker-dealer Activity

- Rule 15(a) of the Exchange Act requires persons effecting transactions in securities for the accounts of others to register as broker-dealers
- SEC has indicated that activities of fund managers, employees and agents involved in marketing the fund or selling portfolio investments may require registration, particularly where the associated persons:
 - Actively solicit investors
 - Receives transaction based compensation
- Rule 3a4-1 provides a safe harbor from broker-dealer registration for associated persons of a private fund, where:
 - No commission or performance based compensation is received
 - The person performs other duties on behalf of the fund
 - The person participates in only one offering in any 12-month period
 - Activities are restricted to preparing written disclosure and responding to investor inquiries

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Pay-to-Play

- Rule 206(4)-5 of the Investment Advisers Act prohibits investment advisers and "covered associates" from making political contributions or gifts to government officials or candidates for government offices that can direct government plan business
 - "Covered associates" includes managers, executives and marketing personnel and PACs controlled by the adviser
 - Applies to government plan fund investors as well as direct clients
 - Covers coordinating or soliciting contributions from others on behalf of officials or political parties
 - De minimis exemption for contributions by covered associates of the adviser:
 - > \$350 per official per election for whom the covered associate is entitled to vote
 - > \$150 per official per election for whom the covered associate is <u>not</u> entitled to vote
 - Two year ban on government business if violated
 - Advisers cannot engage placement agents or municipal advisers unless they are subject to "pay-to-play" rules of FINRA or MSRB
- Pay-to-play rule overlaps with many state lobbying laws



Exchange Act Reporting

Applicable to private funds trading marketable securities

- Schedule 13D
 - Section 13(d) of the Exchange Act requires reporting by any person with beneficial ownership of 5% or more of any class of voting equity securities of publicly traded companies
 - Disclosures include the amount and number of securities acquired, source of funds and intentions with respect to control
 - Control evidenced by activist activities such as seeking a board seat, influencing change in management or engaging in proxy contests
- Schedule 13F
 - Section 13(f)(1) of the Exchange Act requires private fund managers to file reports when publicly traded securities under management exceed \$100 million
- Schedule 13G
 - Schedule 13(g) of the Exchange Act allows for short-form reporting by "passive investors" that acquire over 5% but not more than 20% of a class of voting equity securities of publicly traded companies
- Form 13H
 - Rule 13h-1 under the Exchange Act establishes reporting requirements for high volume or high frequency traders
- Section 16
 - Section 16(b) of the Exchange Act prohibits insider "short swing" transactions, i.e., purchases and sales (or sales and purchases) of voting equity securities of publicly traded companies within any 6 month period
 - Section 16(a) requires ownership and transaction reporting (Forms 3, 4 and 5) by persons owning 10% of voting equity securities of a publicly traded company
 - Performance fees of advisers may result in adviser being deemed a beneficial owner of securities held by a fund



New Issues

Applicable to private funds trading marketable securities

- Regulation M under the Securities Act imposes restrictions on purchasing shares in an IPO
 - Prohibits purchasing shares in an IPO if engaged in short selling within 5 business days before pricing
 - No tie-in or laddering cannot condition allocation of IPO shares on aftermarket purchases
- FINRA Rule 5130 prohibits broker-dealers from selling IPO shares to favored clients
 - "Restricted persons" include portfolio managers of private funds
 - De minimis exception for funds where restricted persons hold less than 10%
- FINRA Rule 5131 prohibits spinning and quid pro quo allocations
 - Spinning: allocating new issue shares to an account (including any private fund) in which a beneficial interest is held by an executive officer or director of a public company or certain non-public companies in expectation of future business
 - Quid pro quo allocations: allocating new issue shares in return for kickbacks
 - > De minimis exception for funds where such officers and directors hold less than 25%
- Broker-dealers may seek certifications from private funds and advisers for purposes of complying with the new issue rules



Exchange Act Registration

- Section 12(g) of the Exchange Act requires registration of securities of U.S. companies with:
 - more than \$10 million of total assets, and
 - a class of equity securities held of record by:
 - > 2,000 persons or
 - 500 persons who are not accredited investors
- Registration triggers periodic reporting to the SEC of operating and financial information
- Avoiding Exchange Act registration is typically <u>not</u> an issue for even large private funds
 - By definition, 3(c)(1) funds cannot have more than 100 beneficial owners
 - Unlikely that 3(c)(7) funds ever would approach the record holder threshold

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Further Information

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