



DuaneMorris®

& SELVAM LLP

A JOINT LAW VENTURE

# CHINA

## DUANE MORRIS & SELVAM IN SHANGHAI

Duane Morris & Selvam's lawyers in Shanghai focus on serving domestic and international clients with business interests involving the PRC. The Shanghai lawyers focus on assisting Chinese corporations with a range of investment and transactional services, including advice on outbound investment, foreign direct investment, mergers and acquisitions, international taxation and regulatory compliance. Additionally, in conjunction with our local law firms, the Shanghai office offers guidance on corporate and growth issues, including entering the Chinese market, assisting Chinese companies expand regionally and internationally, licensing and joint ventures, and intellectual property matters.

## A FULL RANGE OF CORPORATE AND TRANSACTIONAL SERVICES

We offer a full range of commercial and corporate legal services:

- ▶ Banking & Finance
- ▶ Capital Markets
- ▶ Energy, Projects & Infrastructure
- ▶ Healthcare & Life Sciences
- ▶ Intellectual Property
- ▶ Investment Funds
- ▶ Labour & Employment
- ▶ Mergers & Acquisitions
- ▶ Private Equity & Venture Capital
- ▶ Real Estate & Construction
- ▶ Technology, Media & Telecommunications



## INDUSTRY SPECIALISATION

Our attorneys have represented clients in China-related matters across various sectors, including:

- ▶ Agrochemicals
- ▶ Banking
- ▶ Electronics
- ▶ Energy and Utilities
- ▶ F&B
- ▶ Financial Services
- ▶ Hospitality
- ▶ Information Technology
- ▶ Manufacturing
- ▶ Pharmaceuticals
- ▶ Private Equity
- ▶ Semiconductors
- ▶ Sports
- ▶ Telecommunications
- ▶ Transportation



## OUR VALUE PROPOSITION

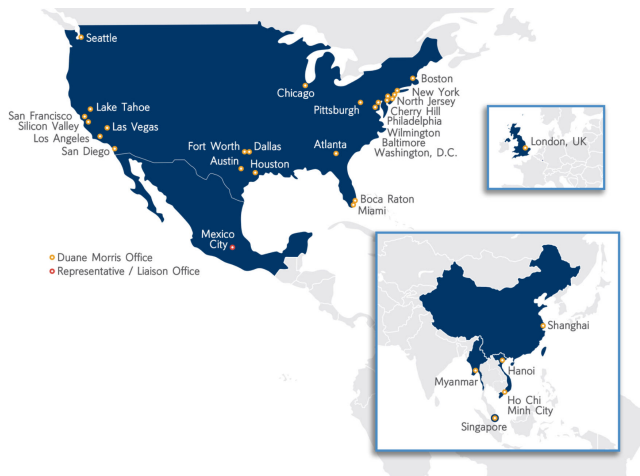
Lawyers in our China Practice Group are qualified to practice law in China, Singapore, the United Kingdom and the United States. Supported by our network of 30 offices globally with more than 900 lawyers, clients benefit from our multi-jurisdictional coverage and global transaction experience that enable us to deliver bespoke, practical and commercially sound advice to our clients.

We have extensive experience working closely with Chinese professionals, including bankers, financiers, tax advisers, project consultants and lawmakers throughout the region. Our lawyers speak multiple Asian languages and understand the needs and perspectives of Chinese and global companies. We help clients seamlessly navigate the different business landscapes and maximize opportunities while minimizing risks.



## EXAMPLES OF OUR LAWYERS' EXPERIENCE

- ▶ Advised Air France-KLM on the establishment of a joint venture company in Guangzhou with a major PRC airline for their respective air cargo businesses, and the setting up of cargo route revenue and profit sharing arrangements.
- ▶ Advised China Africa Development Fund on setting up a joint venture in Mali and Burkina Faso with a PRC vendor for the operation of a group of pharmaceutical companies.
- ▶ Advised Tian Ping Auto Insurance on setting up a joint venture in the property and casualty insurance sector with a French multinational insurance company, through merger.
- ▶ Advised PRC property developer Qingjian Group Co., Ltd. on setting up a joint venture for the construction, development and management of a mixed-use development project in Yangon, Union of the Republic of Myanmar.
- ▶ Advised the largest Chinese state-owned agribusiness conglomerate, COFCO, on its landmark acquisition of a French vineyard.
- ▶ Advised Taiyuan Iron & Steel Group on its acquisition of nickel mines in Indonesia and mining related assets in the PRC, Panama, the British Virgin Islands, Labuan, Hong Kong and Singapore.
- ▶ Advised Shanghai Fosun Pharmaceutical on its acquisition of a Greek pharmaceutical company with affiliates in Greece, India, UK, Cyprus and Iceland.
- ▶ Advised Chongqing Sanfeng Environmental Industry Group on a consortium bid in relation to the development of a solid waste treatment and management project in India on a BOT basis.
- ▶ Advised China Merchants on its acquisition of a stake in a French container terminal developer and operator, which operates container shipping terminals in China, Korea, France, Malta, Belgium, Morocco and the USA.
- ▶ Advised and acted for a Middle Eastern bank in enforcing a counter-guarantee against Export-Impact Bank of China, where an injunction had been granted by the Beijing Municipal Court.
- ▶ Represented China ASEAN Infrastructure Fund on the acquisition of a minority stake in IDX-listed tower company, IBS Tower.
- ▶ Advised Pan Asia Paper Co. Ltd. on its US\$330 million joint venture relating to a greenfield newsprint mill in Hebei, China, and advising Hebei PanAsia Long-Teng Paper Co. Ltd. on the subsequent US\$215 million project financing.
- ▶ Advised Ascott Serviced Residence (China) Fund on the renewal of a US\$135 million Revolving Credit Facility granted by United Overseas Bank Limited.
- ▶ Advised Ascott Group Limited and the fund manager on the establishment of a US\$500 million private equity fund (China).
- ▶ Advised a U.S. fund on its US\$10 million investment in a fund in China and the structure of its joint venture under Chinese law.
- ▶ Advised a private equity group on an international arbitration involving an investment in China.
- ▶ Advised on a series of IP licensing agreements entered into between the State Information Centre of China and a multinational corporation specialising in the global aggregation of content.
- ▶ Advised a Singapore-based private equity fund on its S\$100 million acquisition of properties in China through a complex holding structure and proposed joint venture with a reputed bank.
- ▶ Advised a multinational engineering company on its antibribery policies and procedures for its China business.
- ▶ Acted for an investment fund management and investment services adviser in connection with venture capital investments by a group of investors in a Chinese food and beverage company.
- ▶ Advised on the Singapore law aspects on a relisting of a China company on the Shenzhen Stock Exchange that delisted from NASDAQ.
- ▶ Advised a major Chinese bank on the Singapore law aspects relating to its loans totaling RMB\$400 million and US\$135 million to various Chinese and Indonesian entities.
- ▶ Advised a major international investment bank in carrying out a bribery risk assessment and drafting FCPA and UK Bribery Act compliant policies and procedures for a joint venture real estate holding company in China.
- ▶ Advised a travel visa and passport company that provides travel document processing services, on its acquisition of an immigration and visa business in Singapore and China.
- ▶ Represented the holding company of a People's Republic of China consumer-electronics chain on its proposed listing on the London AIM.
- ▶ Acted for the shareholders of R1 International Limited, a rubber trading company, on the sale of its majority shareholding stake to a Chinese listed company for approximately US\$43 million.
- ▶ Advised a multinational lead manager and Chinese coinvestor in Project Sapphire (US\$40 million preferred equity funding of a Chinese company operating a wellness slimming business in the PRC).
- ▶ Advised a U.S. NASDAQ listed company on employment-related matters under Chinese Law and also involved in its US\$260 million acquisition of a well-known maker of wearable activity trackers. Advised on data privacy compliance within China for the launch of its new product.



## GLOBAL REACH

In the Asia Pacific, Duane Morris & Selvam offices in Singapore, Myanmar, Vietnam and China are supported by a series of alliances and dedicated country desks for India, Indonesia, South Korea and Japan.

These country desks are headed by lawyers who are qualified in, or have extensive experience in, the markets concerned. Our pan-Asian reach enables us to seamlessly serve companies seeking legal advisory services in multiple jurisdictions across the region.

Additionally, our Asian offices draw on the firm's network of offices throughout the United States and in London.

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