Duane Morris @ A Glance

AM LAW 100 SINCE 2001
- More than 800 Lawyers in offices in the U.S., UK and Asia
- 133 Partners have chosen to join Duane Morris in the past 5 years
- 12 Consecutive Years of revenue growth
- Over 25% of client business conducted through multiple offices and practices

HARVARD BUSINESS SCHOOL
Second HBS case study of the firm, titled “Duane Morris: Collaborating for Growth,” was part of the Harvard Business School curriculum and made available to business schools around the world for course study.

CHAMBERS AND PARTNERS 2021
- Ranked by three Chambers national/regional guides of leading law firms for business—Chambers USA, Chambers Global and Chambers Asia-Pacific—as well as Chambers High Net Worth guide
- Ranked among U.S. leaders in Immigration, Insurance, Construction and Cannabis Law
- 37 practice areas cited for excellence

U.S. NEWS-BEST LAWYERS BEST LAW FIRMS 2021

NATIONAL IP RANKINGS
Repeatedly ranked among the leading U.S. law firms handling patents, trademarks, copyrights and related litigation.
- Duane Morris has the highest IPR institution percentage of any of the nation’s Top 15 most active petitioner law firms. (According to Patexia’s analysis of cases over five years.)
- Ranked Top 10 Best Performing Law Firms Representing Petitioners, according to Patexia.
- Ranked the TOP FIRM representing petitioners before the PTAB, according to Unified Patents’ institutional success index (2018-2020).

THE DEAL POWER RANKINGS
- Ranked as the TOP Bankruptcy Law Firm in the U.S. for 2018, 2019 and 2020
- Ranked as TOP 5 At-the-Market Offering Selling Agent Counsel, aggregating $3.6 billion of total commitment, for 2021
- Ranked as TOP 25 PIPEs Placement Agent Legal Counsel for 2018, 2019 and 2020

BEST OF THE BEST IN CLIENT SERVICE
- Named to BTI Client Service 30 for first time in 2021
- Recognized as “the best of the best in providing value”
- Ranked No. 14 among 650 core law firms that serve Fortune 1000 and large private clients
- One of just 10 firms with “excellent improvement” in 2020
- Named a “highly recommended firm” by BTI

CORPORATE DEALMAKING
Some deals involving Duane Morris lawyers include:

INDUSTRY FUNDS MANAGEMENT, an Australian global asset handler, in record $2B financing for U.S. LNG facility. Part of overall $7.5B Freeport LNG construction project

iANTHUS in $1.6B merger with MPX Biocultural, the first public-to-public merger transaction in U.S. cannabis industry

QUANTA SERVICES issuance of $1B of senior notes due in 2030 in an underwritten registered public offering, prepayment of term loans, and increase in its revolving credit facility to $2.5B

CUTTER PARTNERS $750MM sale of leading private label oral care company, Ranir Global Holdings, to NYSE-listed Irish pharma manufacturer Perrigo

EDWARD JONES $750MM syndicated secured financing to co-lending group with JPMorgan Chase as administrative agent

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JPMORGAN CHASE $700MM term loans, and increase in its public offering, prepayment of $1B of senior notes due in 2030

LEX MACHINA TOP LAW FIRM REPORTS
- Ranked a TOP 10 Firm for Contracts Litigation representing plaintiffs (May 2019)
- Ranked a Most Active Firm for Patent Litigation Petitioners (for petitions filed in 2019)
- Ranked a Most Active Patent Litigation Defendants’ Law Firm for 2019
DNA SM – DISPUTE NAVIGATION ANALYTICS SM

- The New Generation of Litigation Management
- Duane Morris’ high-impact suite of qualitative and quantitative tools enables earlier, more cost-efficient decisions for in-house counsel and executives

COURTROOM & NEGOTIATING TABLE

Some litigations handled by Duane Morris include:

- Obtained federal jury verdict clearing RESERVE PRIMARY FUND senior management of fraud charges brought by SEC after $62B money market fund broke the buck
- Obtained settlement for HAP (Hospital & Healthsystem Assn. of Pa.) with Commonwealth of Pennsylvania. Commonwealth agreed to repay/credit hospitals and physicians $200MM in overpayments of state-mandated assessments intended to finance MCARE Fund
- Defended WRIGHT MEDICAL TECHNOLOGY against nine-figure damages claim in patent infringement case, and regularly represent the global medical device manufacturer in litigation regarding its products and practices
- Obtained a settlement for class of OSTEOPATHS alleging American Osteopathic Association conditioning of board certification on the purchase of membership constituted unlawful tying in violation of antitrust laws. In addition to ending the membership requirement, AOA agreed to provide physicians economic benefits estimated in value between $35MM and $84MM
- Obtained $65MM settlement for TEKMIRA re: claims of competitors’ misappropriation of trade secrets related to gene-silencing therapeutics. Settlement assigns control and clarifies ownership of IP that protects LNP technology
- Serve as regional trial and coordinating counsel for FORD MOTOR COMPANY for products liability matters

OFFICE LOCATIONS & REACH

UNITED STATES

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- Also satellite offices, including Bangor and Portland, Maine; and Seattle, Washington
- Alliances in Mexico and Sri Lanka
- Leadership position with international network of independent law firms

DIVERSITY & INCLUSION

- Duane Morris is considered a pioneer in law firm diversity efforts
- Winner of prestigious Minority Corporate Counsel Association Innovator Award (renamed after George B. Vashon, further honoring a Duane Morris tradition)
- Earned 100% rating for LGBTQ Equality from the Human Rights Campaign Foundation’s Corporate Equality Index
- Annual firmwide Diversity & Inclusion Retreat and targeted business development efforts

WOMEN’S IMPACT NETWORK FOR SUCCESS

- Repeatedly ranked as one of the Best Law Firms for Women by Working Mother based on firm’s policies and business development initiatives that retain women and advance them
- Honored by the San Francisco Gender Equality Principles Initiative, past winner of the Advancing Women Company Award by the Philadelphia Business Journal/Forum of Executive Women and previously named a “Best Place to Work for Women Over 35” by Crain’s Chicago Business

CONNECTIONS & ALUMNI

- 90,020 CONTACTS regularly receive firm alerts, articles, invitations and other marketing materials
- 10,202 CONTACTS in our database have “General Counsel” in their titles
- 12,185 CONTACTS in our database are CEOs
- 84 Duane Morris Alumni are Corporate General Counsel and a total of 180 alums are in-house corporate counsel

“GREEN” LAW FIRM

- Duane Morris has lawyers accredited by the U.S. Green Building Council as LEED (Leadership in Energy and Environmental Design) professionals
- San Francisco office is LEED certified, and Las Vegas office is LEED Silver certified/part of a downtown revitalization effort

PRO BONO

- In 2020, Duane Morris lawyers and staff collectively dedicated more than 40,500 HOURS of pro bono legal assistance to those in need.
- Duane Morris has been honored for pro bono work by the Veterans Consortium Pro Bono Program, SeniorLAW Center, American Bar Association and others.

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