

#### WHO WE ARE

#### THE DUANE MORRIS & SELVAM INDIA PRACTICE GROUP

helps connect global businesses to India and Indian businesses to the world. With the full support of our international platform of more than 750 attorneys in 28 offices throughout the United States, the Middle East, Asia and Europe, the Duane Morris & Selvam India Practice Group regularly assists international clients such as banks, corporations, foreign governments and financial institutions that are active in India. In addition to working closely with Indian ministries and other governmental agencies on various legal issues, our fluency in a number of Indian languages and understanding of Indian business culture help clients seamlessly navigate between different cultures in pursuit of their goals.

WHAT WE DO

- Mergers & Acquisitions
- Private Equity & Venture Capital
- Banking & Finance
- Capital Markets
- Dispute Resolution
- International Arbitration
- Energy
- Projects & Infrastructure
- Construction Litigation
- Intellectual Property
- Labour and Employment
- Anti-Bribery & Corruption
- Technology, Media and Telecoms (TMT)
- Sports Law
- Private Client & Investment Funds
- White-Collar Criminal Defense
- Foreign Corrupt Practices Act (FCPA)
- Compliance
- Corporate Real Estate

As a vibrant democracy and economic powerhouse, India is a key global market. With the implementation of various reforms by the government, India continues to witness a consistent upward trajectory in outbound investment as Indian companies continue to globalise. Leveraging on our global transactional experience, our mergers and acquisitions practice supports Indian clients at all stages of the investment cycle.

For Indian companies seeking counsel on dispute resolution matters, our Singapore team regularly handles a wide range of Singapore International Arbitration Centre matters and offers end-to-end support for clients in need of assistance.

## **ACCOLADES**



















## **EXAMPLES OF OUR WORK**

Duane Morris & Selvam LLP has a wealth of experience assisting companies with their interests globally, including:

- Acted as international legal counsel to the President of India on the sale of approximately Rs. 4 billion (US\$60.8 million) of shares in Hindustan Copper Limited in an OFS on the stock exchanges in India.
- Advised U.S.-based clean tech startup, Intelligent Energy Holdings PLC, on the structuring and financing of their hydrogen power project with GTL in India.
- Acted for Oil India Limited to obtain a DICA permit and advising on various other matters relating to the establishment of its exploration and production base in Myanmar.

- Advised Prathamesh Solarfarms Limited, a joint venture between Ostro Energy Pvt Ltd and Suzlon Energy Ltd, in advice relating to certain contracts entered into between the parties pursuant to a joint venture in relation to a 50MW solar power project in Telangana, India.
- Acted as international counsel to a U.S. multinational with respect to matters concerning its Indian employee base.
- Acted as international counsel to a NASDAQ-listed entity in relation to data protection matters concerning its expansion in India.
- Represented an Indian technology services company listed on the Bombay Stock Exchange and National Stock Exchange of India, on various corporate, commercial and employment matters involving their activities in Singapore and across the region.
- Acted as international counsel to an Indian-listed company in its acquisition of an entity in the air coolants sector in China.
- Advised the Indian subsidiary of a multinational generic and specialty pharmaceuticals company on Vietnam market entry compliance and preventive measures pertaining to a biosimilar of a billion-seller anti-cancer drug.
- Advised Edelweiss Financial Services, SBI Capital Markets and Axis Capital Limited on a proposed approximately Rs.7,000 million (US\$110 million) QIP, including concurrent U.S. private placement (Rule 144A), by an Indian private sector bank.
- Advised Asian Development Bank as senior lender in connection with the US\$268 million equivalent Tala-Delhi Power Transmission Project in India, the first private-public partnership in the transmission sector in India.
- ► Acted as official legal counsel for "Singapore Welcomes Modi," a gathering attended by 25,000 people to welcome Indian Prime Minister Narendra Modi to Singapore.
- Acted in a high court trial involving the cashew trade wherein the potential claims exceed US\$5 million. This involved gathering of evidence in India.
- Advised the underwriters on a proposed US\$100 million GDR offering by an Indian company and the listing of the GDRs on the Luxembourg Stock Exchange.
- Advised a global real estate company and its fund manager on the establishment of a US\$200 million private equity fund in India.
- Assisted a leading Indian-listed company in a Singapore arbitration matter, involving aspects of Indian and Singapore law.
- Represented the Mexican government in initial fact finding official talks with the Government of India (Ministry of Foreign Affairs and Ministry of Economy) to explore possibilities and interest for a Free Trade Agreement. Formal discussions on trade, agricultural products, manufacturing and services are included.
- Advised one of the largest Indian manufacturers of air coolers on various matters relating to its trademarks in the United States.
- Advised Citigroup Global Markets India, IDBI Capital Market Services, Enam Financial Consultants, ICICI Securities and Kotak Mahindra Capital Company and the other underwriters on the sale of Rs. 8,160 million (US\$200 million of shares in Central Bank of India in an IPO in India and in concurrent private placements outside India, including a Rule 144A offering in the U.S.
- ► Represented clients in terminating the winding up of an Indian shipping conglomerate.
- Advised Mitsubishi UFJ Trust and Banking Corporation Singapore Branch on the novation of a loan facility, involving aspects of Singapore and Indian law.

- Advised an Indian generics company on its proposed acquisition of European assets.
- Advised an Indian engineering company in connection with U.S. sanctions matters related to its proposed expansion into new markets.

## OFFICE LOCATIONS AND REACH



## **UNITED STATES**

| Atlanta     | Miami           |
|-------------|-----------------|
| Baltimore   | Newark          |
| Boca Raton  | New York        |
| Boston      | Philadelphia    |
| Cherry Hill | Pittsburgh      |
| Chicago     | San Diego       |
| Houston     | San Francisco   |
| Lake Tahoe  | Silicon Valley  |
| Las Vegas   | Washington, D.O |
| Los Angeles | Wilmington      |

# **INTERNATIONAL**

| Hanoi            | Oman      |
|------------------|-----------|
| Ho Chi Minh City | Shanghai  |
| London           | Singapore |
| Myanmar          | Taiwan    |

- > Joint ventures in Myanmar, Oman, Shanghai and Singapore
- > Alliances in Mexico and Sri Lanka
- > Leadership positions with international networks of independent law firms

Duane Morris & Selvam's Asian offices in Singapore, Yangon, Hanoi, Ho Chi Minh City, Shanghai and Taipei are backed by a global infrastructure of offices across the United States, United Kingdom and the Middle East.

## FOR MORE INFORMATION, PLEASE CONTACT:



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Duane Morris & Selvam LLP is the joint law venture consisting of international law firm Duane Morris LLP and Singapore-based Selvam LLC, with headquarters in Singapore. Supported by a network of more than 750 attorneys in multiple offices around the world, it offers innovative solutions to the legal and business challenges presented by today's evolving global markets.

This publication is intended as a general overview of the subjects dealt with. It is notintended to be, and should not be used as, a substitute for taking legal advice in any specific situation. Duane Morris & Selvam LLP and Duane Morris LLP cannot accept any responsibility for any actions taken or not taken on the basis of this publication.