# <u>Duane</u>Morris®

**MERGERS & ACQUISITIONS PRACTICE AT A GLANCE** 



# LEADING MERGERS & ACQUISITIONS FIRM

Recognised as one of Singapore's leading mergers and acquisitions (M&A) practices, Duane Morris & Selvam LLP is often involved in large and high profile M&A transactions in Singapore and the region. Our team advises on all aspects of the transaction, from planning and structuring to negotiating, documenting and implementing the transaction. Interfacing with other practices such as tax, competition and intellectual property, our lawyers are able to structure, negotiate and execute innovative and tailored solutions for clients to achieve their commercial objectives in often volatile economic conditions.

Combining the latest M&A insights with years of industryspecific experience across sectors, including banking, financial services, construction, technologies, energy, projects and infrastructure and retail, we provide clients with seamless, efficient and integrated legal services. Our clients include investment and commercial banks, private equity firms, private firms, listed companies, multinational corporations, government-linked entities and sovereign wealth funds.

# ACCOLADES



# PRACTICE FOCUS AREAS

We advise on and act in a broad range of local and regional transactions, including:

- Acquisitions
- Amalgamations
- Disposals
- Mergers
- Privatisations
- Public takeovers and general offers
- Restructuring and reorganisations
- Reverse takeovers
- Schemes of arrangement

## **CROSS-BORDER MERGERS & ACQUISITIONS**

In this globalized environment, barriers and risks remain for companies looking to transform their businesses through M&A transactions, particularly in cross-border deals involving highgrowth markets where regulatory environments and business practices vary. Leveraging our geographical footprint across the Asia Pacific, the United States, the Middle East and Europe, our multi-jurisdictional M&A lawyers advise on various crossborder transactions across the globe by working closely with all entities.

#### **REPRESENTATIVE MATTERS**

- Represented PT XL Axiata Tbk, as purchaser, and Axiata Group Berhad, as controlling shareholder, on the US\$865 million acquisition of PT Axis Telekom Indonesia from Saudi Telecom Company.
- Represented PT Telekomunikasi Indonesia (Persero) Tbk. on a series of transactions with PT Indosat Tbk. for the US\$1.3 billion restructuring of the Indonesian telecommunications industry, including a US\$207 million acquisition of an Indonesian subsidiary of Cable & Wireless plc, and contesting and settling a US\$1.3 billion arbitration claim by an Indonesian subsidiary of AT&T Wireless Services, Inc.

- Advised Shanghai Fosun Pharmaceutical on its acquisition of a Greek pharmaceutical company with affiliates in Greece, India, UK, Cyprus and Iceland.
- Represented Luxola Pte Ltd, a Singapore-based e-commerce platform, and its shareholders, on its acquisition by French luxury goods conglomerate LVMH through its cosmetics subsidiary Sephora
- Advised Sinopec International Petroleum Exploration and Production on its acquisition of oil and gas deposits in Kazakhstan.
- Advised on the sale of Ncell (the market-leading Nepalese telecommunication operator) by TeliaSonera to Axiata, at an enterprise value of US\$1.37 billion.
- Advised Heineken in connection with its US\$4.6 billion acquisition of Fraser & Neave's shareholding in Asia Pacific Breweries.
- Advised DBS Bank in its \$\$1.6 billion acquisition of Post Office Savings Bank.
- Represented Dymon Asia Private Equity in its acquisition of a majority stake in Atlas Vending, which is now the largest independent vending machine owner and operator in the AsiaPacific region.
- Represented Bally Technologies, Inc. in its S\$1.3 billion acquisition of gaming technology company SHFL Entertainment.
- Advised a U.S. NASDAQ listed company on its US\$260 million acquisition of a well-known maker of wearable activity trackers.
- Advised a Singapore subsidiary of a Thai governmental entity on the acquisition of companies owning oil palm plantations in East Kalimantan, Indonesia, through intermediaries in various jurisdictions, including Indonesia, Hong Kong, BVI, the Netherlands and Singapore.
- Advised Pan Asia Paper Co. Ltd. on its US\$330 million joint venture relating to a greenfield newsprint mill in Hebei, PRC and advised Hebei Pan Asia Long-Teng Paper Co. Ltd. on the subsequent US\$215 million project financing.
- Acted for Manhattan Resources on proposed acquisition of Singxin Resources, a mining company with interests in China for S\$1 billion.
- Advised a foreign investor on a cross-border acquisition of two solar power plants and a project company in Myanmar worth in excess of US\$500 million.
- Advised Timeturns Holding Ltd on the sale of its US\$155 million Latelz Company Ltd to Axiata Group Berhad, Southeast Asia's



#### **OFFICE LOCATIONS**



Duane Morris & Selvam's Asian offices in Singapore, Hanoi, Ho Chi Minh City, Shanghai and Yangon are backed by a global infrastructure of offices across the United States and the United Kingdom.



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Duane Morris & Selvam LLP is the joint law venture consisting of international law firm Duane Morris LLP and Singapore-based Selvam LLC, with headquarters in Singapore. Supported by a network of more than 900 attorneys in multiple offices around the world, it offers innovative solutions to the legal and business challenges presented by today's evolving global markets.