



OUR TEAM REPRESENTS LIFE SCIENCES ENTITIES across a broad range of technologies in all stages of development, from startups seeking initial capital investment to multinational, publicly traded companies, including pharmaceutical companies, biotech companies, medical device manufacturers, academic research institutions, university technology transfer offices and clinical laboratories. Many of our life sciences attorneys have served as in-house counsel at pharma and biotech companies; earned Ph.D.s in biology, biochemistry and/or molecular and developmental genetics; have worked at FDA consulting firms; or were scientists in research laboratories in cancer and genetics. That means our clients receive in-depth, hands-on counsel from lawyers who have devoted years to learning and understanding the life sciences industry.



## RANGE OF SERVICES

- ▶ Corporate: Business Growth and Operations
- ▶ Venture Capital
- ▶ Public Offerings
- ▶ Intellectual Property
- ▶ Patent Litigation
- ▶ Collaboration Agreements
- ▶ Regulatory and Compliance Services

## GLOBAL ADVISOR IN BIOTECH AND PHARMA

- ▶ **TOP 5** Defense Firm in ANDA Cases by Lex Machina
- ▶ **TOP 5** Defense Firm in Patent Cases by Lex Machina
- ▶ Named a **TOP PERFORMING FIRM** in *inter partes* review. (Duane Morris has a 90 percent success rate over the past five years, according to Patexia.)
- ▶ **TOP 10** Law Firm for Pharmaceutical Industry by BTI Consulting Group

## EXAMPLES OF OUR WORK

- ▶ Advised **QUEST DIAGNOSTICS** on patent, licensing and IP litigation due diligence issues in connection with Quest's acquisition of Athena Diagnostics from Thermo Fisher Scientific for \$740 million.
- ▶ Represented biopharmaceutical company **CEPTION THERAPEUTICS, INC.** in its acquisition by Cephalon, Inc. for \$250 million and up to \$500 million in milestone payments.
- ▶ Represented **QUEST DIAGNOSTICS** in the sale to Royalty Pharma of royalty rights from commercialization of the drug candidate Ibrutinib for \$485 million.
- ▶ Represented **INOVIO PHARMACEUTICALS, INC.** with regard to a collaboration agreement, and related securities law matters, with Roche to research, develop and commercialize Inovio's highly-optimized, multi-antigen DNA immunotherapies targeting prostate cancer (INO-5150) and hepatitis B (INO-1800) as well as use of Inovio's CELLECTRA® electroporation technology for delivery of the vaccines. The deal called for Inovio to receive an up-front payment of \$10 million, as well as milestone payments of up to \$412.5 million.
- ▶ Represented **ORTHOVITA, INC.** in its agreement to be acquired by Stryker Corp. for \$316 million.

- ▶ Represented **CEPTARIS THERAPEUTICS** in its acquisition by Actelion for \$250 million cash plus undisclosed milestone payments and sales earnouts.
- ▶ Represented **AVEE LABORATORIES** in its \$118 million sale to Alere, Inc.
- ▶ Represented **INOVIO PHARMACEUTICALS, INC.** in its public offering of 10,925,000 shares of its common stock for total gross proceeds of \$87.4 million.
- ▶ Represented **IROKO PHARMACEUTICALS, LLC** in connection with a \$140 million secured loan facility with CRG, a healthcare investment fund, and the simultaneous pay-off of Iroko's loan facility with another lender.
- ▶ Obtained a \$65 million plus settlement on behalf of **TEKMIRA PHARMACEUTICALS CORP.** from Alnylam Pharmaceuticals Inc. and AlCana Technologies, Inc. in connection with alleged misappropriation of Tekmira's trade secrets related to gene-silencing therapeutics.
- ▶ Represented **BIOTROVE** in raising \$52 million of venture capital through Series C preferred rounds of financing.
- ▶ Representing Connecticut-based **MARINUS PHARMACEUTICALS, INC.** in an IPO of shares of its common stock for a maximum of \$46 million, which increased the size of the company's Phase IIb clinical trial for subjects with focal onset seizures.
- ▶ Represented **MORTON GROVE PHARMACEUTICALS, INC.** and **WOCKHARDT USA, LLC** in a request to the U.S. Supreme Court to review a Pennsylvania appellate court ruling that the product liability claims of thousands of generic Reglan users were not necessarily preempted by federal law.
- ▶ Represented **WRIGHT MEDICAL** in patent litigation concerning orthopedic surgery.
- ▶ Represented defendants **CVS PHARMACY, INC.** and **WALGREEN COMPANY** in a patent infringement suit related to a generic product.
- ▶ Represented **LEAD INTELLIGENCE, INC.** d/b/a **JORNAYA**, a sales insights data startup, in a \$10 million investment led by Edison Partners.
- ▶ Represented **CD DIAGNOSTICS, INC.**, a Delaware-based diagnostics company focused on developing immunoassays and biomarker testing to inform treatment decisions that improve patient outcomes, in its sale to Zimmer Biomet Holdings, Inc. (NYSE and SIX: ZBH), a global leader in musculoskeletal healthcare.

## OFFICE LOCATIONS AND REACH



### UNITED STATES

Atlanta      Miami  
 Austin      New York  
 Baltimore    Newark  
 Boca Raton   Philadelphia  
 Boston      Pittsburgh  
 Cherry Hill   San Diego  
 Chicago      San Francisco  
 Houston      Silicon Valley  
 Lake Tahoe   Washington, D.C.  
 Las Vegas    Wilmington  
 Los Angeles

### INTERNATIONAL

Hanoi      Oman  
 Ho Chi Minh City   Shanghai  
 London      Singapore  
 Myanmar      Taiwan

- > Joint ventures in Myanmar, Oman, Shanghai and Singapore
- > Alliances in Mexico and Sri Lanka
- > Leadership positions with international networks of independent law firms



## FOR MORE INFORMATION, PLEASE CONTACT:

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