

MYANMAR PRACTICE AT A GLANCE

DuaneMorris®

& SELVAM LLP

A JOINT LAW VENTURE

SELVAM &
PARTNERS



DUANE MORRIS & SELVAM (MYANMAR) AND SELVAM & PARTNERS

Duane Morris & Selvam (Myanmar) and Selvam & Partners together present a powerful offering for those interested in exploring the dynamic market of Myanmar. With our Myanmar practice group of 40 lawyers, a third of whom are resident in Yangon, we possess one of the largest "on the ground" capabilities in Myanmar and provide a formidable force to support your legal needs in this fast-emerging economy.

Headquartered in Yangon, Myanmar, we are able to offer the best in local and global legal support. Our network of 27 offices and more than 750 lawyers globally enable us to act as effectively for multinational businesses seeking market entry in Myanmar as we do for local businesses seeking to globalise and regionalise their structures. We provide a full suite of legal services for companies seeking inbound and outbound opportunities across a wide range of industry sectors.

DISTINGUISHED SERVICE TO MYANMAR AWARD



Significantly, in recognition of our longstanding commitment to Myanmar in representing the Attorney General's Office in transactional and dispute resolution matters for more than a decade, we are the only recipient of the *Distinguished Service to Myanmar Award* by the Attorney General of the Union.

WE REGULARLY ADVISE UPON MATTERS IN THE FOLLOWING SECTORS

- > Oil & gas
- > Infrastructure
- > Private equity
- > Manufacturing
- > Project finance
- > Real estate
- > Telecommunications
- > Resources
- > F&B and hospitality

RECOGNITION

We have been widely recognised for excellence in the work that we do by leading legal publications.



Our aim is to continue to enhance and build upon our offerings in order to meet the needs of a fast-evolving legal and regulatory landscape. To this end, we invest heavily in the training and development of our lawyers. Our approach to every transaction that we take on is to carefully consider our client's practical intentions in the context of the current regulatory framework and provide considered and measured advice in view of these needs.

This is for general information. The invitation to contact attorneys in Duane Morris & Selvam, or its sister practice Selvam & Partners, is not a solicitation to provide professional services and should not be construed as a statement as to any availability to perform legal services in any jurisdiction in which such attorney is not permitted to practice. May 2017

EXAMPLES OF OUR MYANMAR-RELATED WORK

- > Advising a leading energy, water and marine group as sponsor counsel in the development of a \$300 million power plant in Myingyan, Mandalay Region of Myanmar.
- > Advising on the IPO of First Myanmar Investment Co., Ltd. on the Yangon Stock Exchange.
- > Advising on the local Myanmar telecommunications licensing and regulatory framework with respect to the 3G telecommunications licenses.
- > Advising a Myanmar automobile company on being granted exclusive distribution rights of commercial trucks and buses, including reviewing and negotiating a distribution agreement, and advising on relevant laws, regulations and government policy in relation to implementing and structuring to optimize possible investment incentives, comply with best practices and minimize the risks associated with investments in the automobile trading business in Myanmar.
- > Acting for a Myanmar construction company in an ongoing arbitration matter involving a construction project in Myanmar.
- > Advising a multinational client on FCPA issues and examining recent anticorruption legislation enacted in Myanmar.
- > Advising on financial services licensing and regulatory matters, particularly with respect to the banking industry and the Myanmar Financial Institutions Law.
- > Acting for a Singapore-based private equity fund in the real estate and hospitality sector in the setting up of a hotel development company in Myanmar, including advising and acting as coordinating counsel in relation to the purchase of land in Shan State, Myanmar, for the development of a hotel.
- > Acting for a Japanese aircraft manufacturer in the sale of its aircraft to a Myanmar airline.
- > Advising a subsidiary of a Hong Kong listed company on a joint venture to provide freight forwarding and other related services in Myanmar.
- > Acting for a Japanese private equity fund in its investment in a Myanmar company that has been granted a master lease by the Myanmar government to hold and operate the second-largest paper and pulp factory in Myanmar.

KEY ATTRIBUTES

- > We bring top-level international practice and transaction management to a local law firm context.
- > Our aim is to help clients successfully navigate the landscape in a way that enables them to build successful opportunities while mitigating risks.
- > We adopt a high-value, practical and commercially sound approach in every piece of advice that we render.
- > We work in an individualised, bespoke manner. Due to the fast-evolving regulatory infrastructure in Myanmar, a tailored approach is both desirable and requisite.

FOR MORE INFORMATION

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